



Overview of Asset Contribution Proposal

August 2025



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Starting with the Fibra NEXT IPO, we take a decisive step toward the goal set in 2023 through strategic transactions that accelerate our growth and potential

- 1 e-Group contributes 9 additional properties to Fibra NEXT in exchange for 119.7m CBFIs, **on the same terms as the IPO at a 7.45% NOI Cap Rate**
- 2 Joint Venture in which Fibra NEXT and FIBRA UNO contribute, **on the same terms as the IPO at a 7.45% NOI Cap Rate**, all their industrial assets and certain liabilities to a subsidiary trust (“Next Properties”) on equal terms
 - 2.1 Fibra NEXT contributes: i) 18 industrial properties with a value of Ps. \$30,627mm; and ii) Ps. \$7,623mm⁽²⁾ in cash from the net proceeds of the IPO
 - 2.2 FIBRA UNO contributes: 182 industrial properties with a value of Ps. \$116,991mm
 - 2.3 FIBRA UNO transfers its right of first refusal and right of first offer on e-Group’s industrial properties to Fibra NEXT
- 3 Optimization of management structure so that a single administrator oversees the consolidated portfolio at Next Properties level



Detailed Ownership Structure – Fibra NEXT

Fibra NEXT ownership structure considering the same terms as the IPO at a 7.45% NOI Cap Rate
(Ps. \$ mm and Millions)

Portfolio	Equity	CBFIs	Ownership (%)
			<u>Fibra NEXT</u>
Initial Portfolio properties at IPO (9 properties) ⁽¹⁾	\$14,465	145	42%
Initial Public Offering (Float; remaining cash)	7,623 ⁽²⁾	80	23%
Total Fibra NEXT at IPO	\$22,088	225	65%
Jupiter 9 Additional Properties	11,971	120	35%
Total Fibra NEXT	\$34,059	344	100%

Detailed Ownership Structure – Next Properties

Next Properties ownership structure considering the same terms as the IPO at a NOI Cap Rate of 7.45%
(Ps. \$ mm and Millions)

Portfolio	Value	Debt	Equity	CBFIs	Ownership (%)
					<u>Next Properties</u>
Total Fibra NEXT ⁽¹⁾	\$38,251	\$4,192	\$34,059	344	35%
FUNO Industrial—Contribution (182 properties)	\$116,991	\$53,067 ⁽²⁾	\$63,924	--	65%
Total Next Properties	\$155,242	\$57,259	\$97,983	--	100%

Sequence of Fibra NEXT's Creation – Achieving the 2023 Goal

Phase

1

- Initial public offering of Fibra NEXT raising Ps. \$8,000mm



Proposed Transaction

2

- Consolidation of the entire FUNO Industrial and Jupiter portfolios into Next Properties
- Considering the same terms and valuation as the IPO

*Upon Approval from
Shareholders'
Meeting*

Next Step

3

- Follow-On

TBD

2023 Goal Achieved: consolidate Fibra NEXT as a leader in the industrial real estate sector in Mexico

Creating a Leader in the Industrial Real Estate Space in Mexico

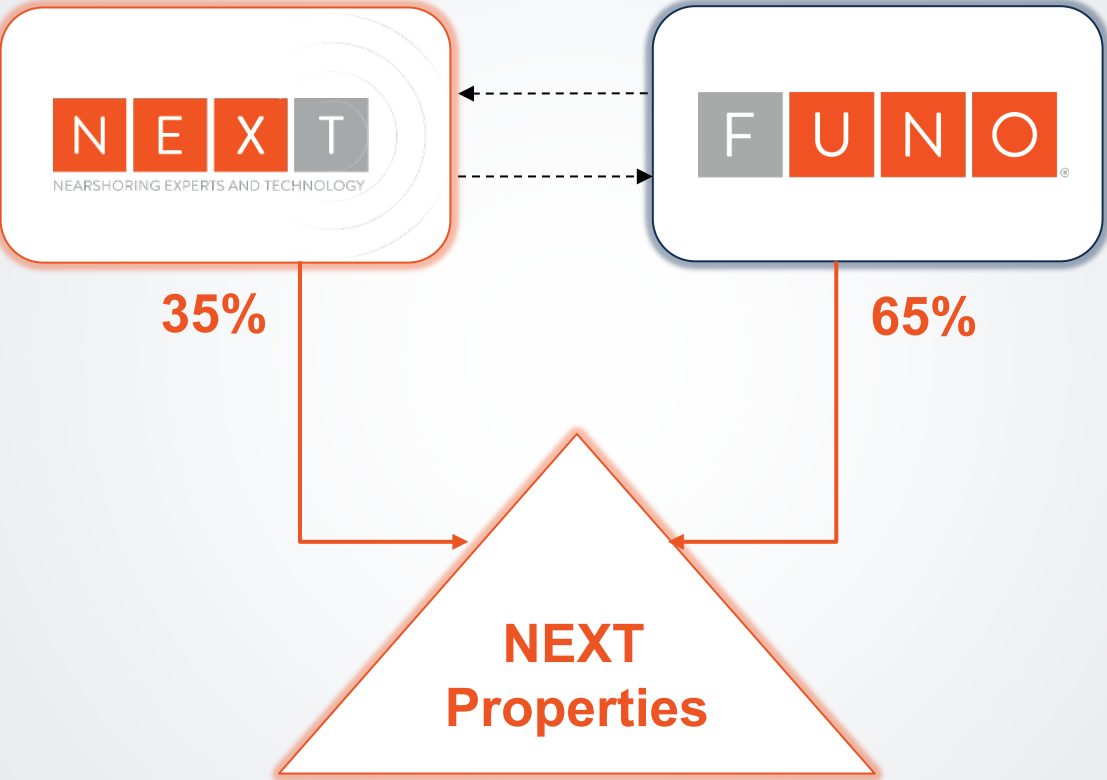
	At IPO ⁽¹⁾	e-Group Additional ⁽¹⁾	FUNO Industrial	Proforma ⁽¹⁾ Next Properties
# of Properties	1 9	9	182	2 200
GLA (mm sqft)	8.1	8.1	66.1	Actual: 82.3 Deployment: 88.6⁽³⁾
Occupancy Rate (%)	100%	100%	97.6%	98.0%
WALT (years)	3.3 years	4.2 years	3.5 years	3.6 years
Ps./US\$ rents (%)	79% / 21%	87% / 13%	61% / 39%	65% / 35%
NOI⁽²⁾ (Ps. \$mm)	\$1,078	\$1,204	\$8,716	Actual: \$10,998 Deployment: \$12,089⁽³⁾
EBITDA⁽²⁾ (Ps. \$mm)	\$986	\$1,102	\$7,978	Actual: \$10,067 Deployment: \$11,066⁽³⁾
FFO (Ps. \$mm)	\$986	\$705	\$4,249	Actual: \$5,941 Deployment: \$6,940⁽³⁾
FFO/CBFI (Ps. \$)				Actual: \$6.04 Deployment: \$6.80⁽³⁾

Significant Potential Upside for Fibra NEXT Holders

	Proforma	Use of IPO Proceeds ⁽²⁾	Use of Follow-On Proceeds ⁽³⁾	Market Revaluation
CBFIs (mm)	984 ⁽¹⁾	1,021	1,202	1,202
GLA (mm sqft)	82.3	88.6 ⁽²⁾ Development of 5.3mm sqft and acquisition of 0.9mm sqft	98.2 ⁽³⁾ Development of 9.7mm sqft and acquisition of 0.8mm sqft	98.2
Proforma NOI (Ps.\$ mm)	\$10,998	\$12,089	\$13,812	\$13,812
NOI Cap Rate (%)	7.45%	7.45%	7.45%	6.74% Mark-to-market at Peers' levels
(+) Properties Value (Ps.\$ mm)	\$155,619	\$169,885	\$193,020	\$204,827
(-) Total Debt (Ps.\$ mm)	\$57,259	\$57,259	\$57,259	\$57,259
Equity Value (Ps.\$ mm)	\$98,360	\$112,626	\$135,761	\$147,568
Price per CBFI (Ps.\$ / CBFI)	\$100.0	\$110.4 +10.8% vs. IPO Price	\$112.9 +13.4% vs. IPO Price	\$122.7 +23.2% vs. IPO Price

Structure with Proposed Transactions

Considering Phases 1a, 2a y 2b⁽¹⁾



Streamline, internally-managed operation.

Only one administrator to oversee the consolidated portfolio at Next Properties level

FIBRA UNO transfers its ROFO and ROFR on e-Group's industrial properties to Fibra NEXT in exchange for control and consolidation of Fibra NEXT

Fibra NEXT Compares Favorably Against Other Mexican Industrial Real Estate Players



FIBRA
Macquarie
México



	In Place / Potential ⁽¹⁾	Consolidated / Core ⁽²⁾			
Operational GLA (mm sqft)	82.3 / 98.2	87.0 / 65.5	41.7	36.4	21.4
Potential GLA ⁽³⁾ (mm sqft)	217.6	91.1 ⁽⁴⁾ / 69.6 ⁽⁴⁾	43.0	41.4	22.3
Occupancy rate (%)	98.0%	96.4% / 97.7%	92.3%	94.6%	95.4%
NOI (Ps. \$ mm)	\$10,998 / \$13,812	\$10,890 / \$9,501	\$4,941	\$4,562	\$3,068
NOI Margin (%)	92.9%	86.4% / 86.0%	91.9%	84.7%	90.7%
EBITDA (Ps. \$ mm)	\$10,067 / \$12,644	\$9,573 ⁽⁵⁾ / \$8,184 ⁽⁵⁾	\$4,396	\$4,164	\$2,811
EBITDA Margin (%)	85.0%	75.9% ⁽⁵⁾ / 74.1% ⁽⁵⁾	81.8%	77.0%	83.1%
Management Structure	Internal	External	Internal	External	Internal
Development	In-House	Third Party	In-House	Third Party	Third Party

Fibra NEXT: The Best Positioned Industrial Real Estate Portfolio in Mexico

200
Properties

82.3 mm sqft
of GLA⁽¹⁾

98.0%
Occupancy

+600
Tenants

13 years
Average Building Life

3.6 years
WALT

10.9 mm sqft
of Potential GLA in Landbank

36%
Potential Upside in Rents⁽⁴⁾

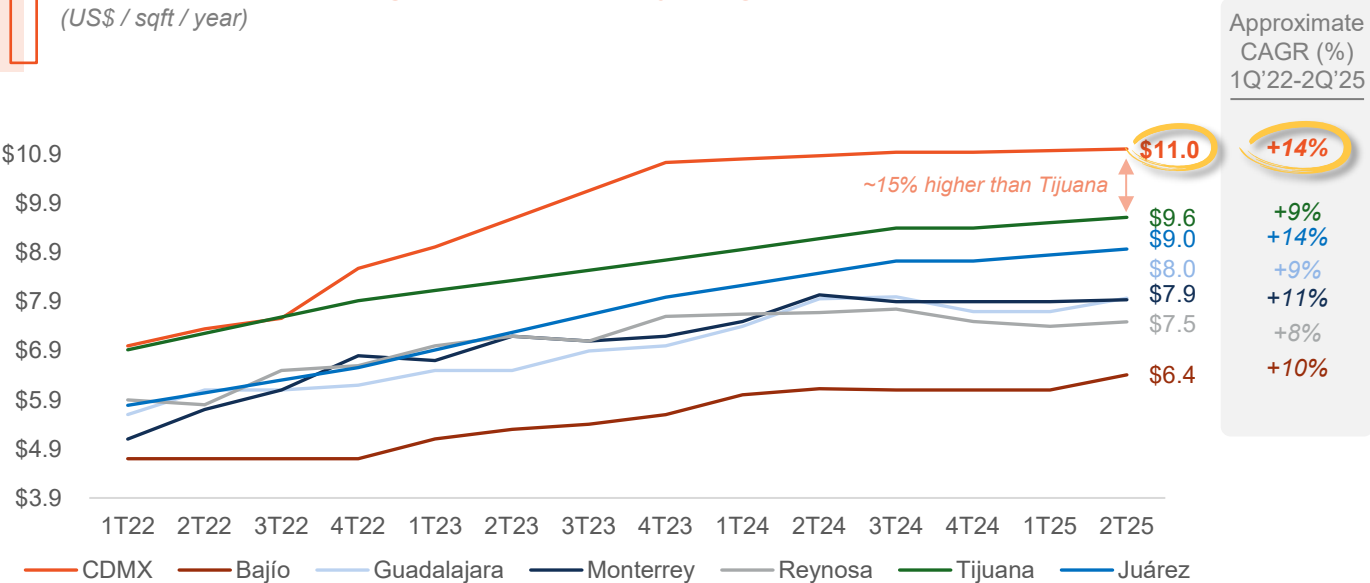


Fibra NEXT would be strategically positioned in top-performing markets, ensuring strong exposure to high growth, more resilient markets while maintaining exposure to dollar-only border markets

Portfolio Concentrated in the Market with Most Attractive Dynamics

Evolution of Asking Rent Prices by Region

(US\$ / sqft / year)



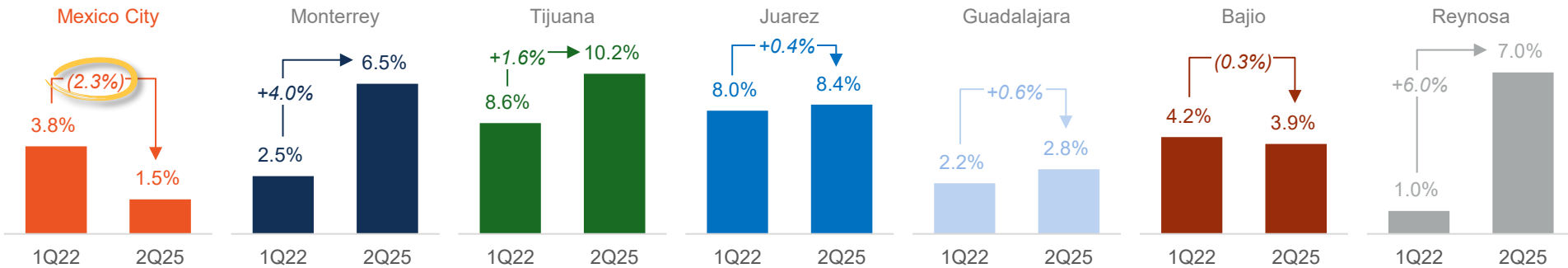
Mexico City stands as the country's fastest-growing and most profitable market

Monthly rents are ~15% higher than the next most profitable region and ~38% above the market average

Rents in Mexico City have grown +300 bps faster per year than other markets on average

Evolution of Vacancy by Region

(%)



With vacancy improving from 3.8% in 1Q'22 to 1.5% in 2Q'25, Mexico City shows the strongest recovery and now holds the lowest vacancy rate among key markets

World-Class & Diversified Tenant Base

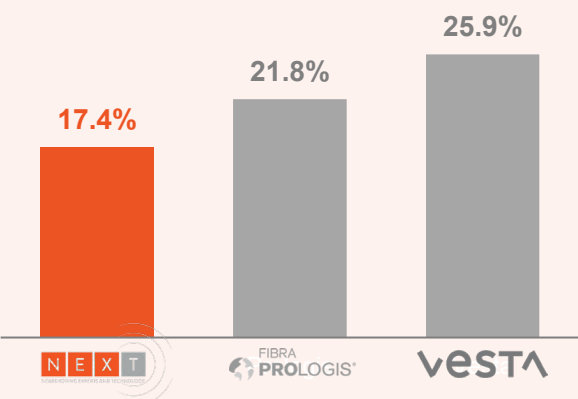
Widely Diversified and High-quality Tenant Base: Top 10 Tenants Represents Less Than 20% of Fibra NEXT's Total Rent

Extensive and Reliable List of Clients...

-  **+950**
Leasing Contracts
-  **+600**
Clients
-  **+30 years**
of relationship with Clients

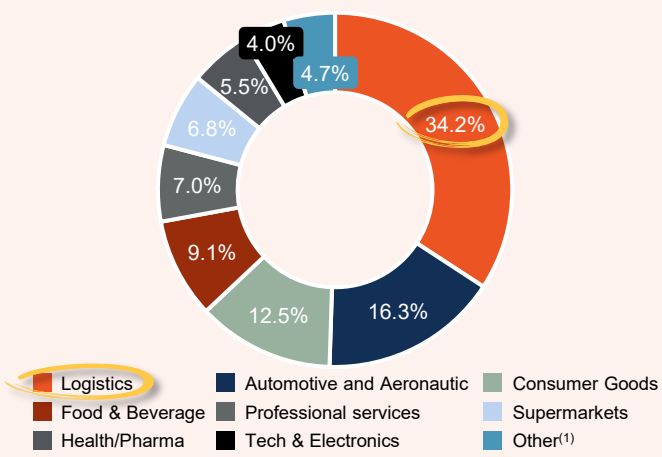
The Most Diversified Portfolio

(Top 10 Tenants as % of Total Annualized Base Rent)



Primary Exposure to Premium Logistics Segment

(% of Total GLA by Underlying Industry of Tenants)

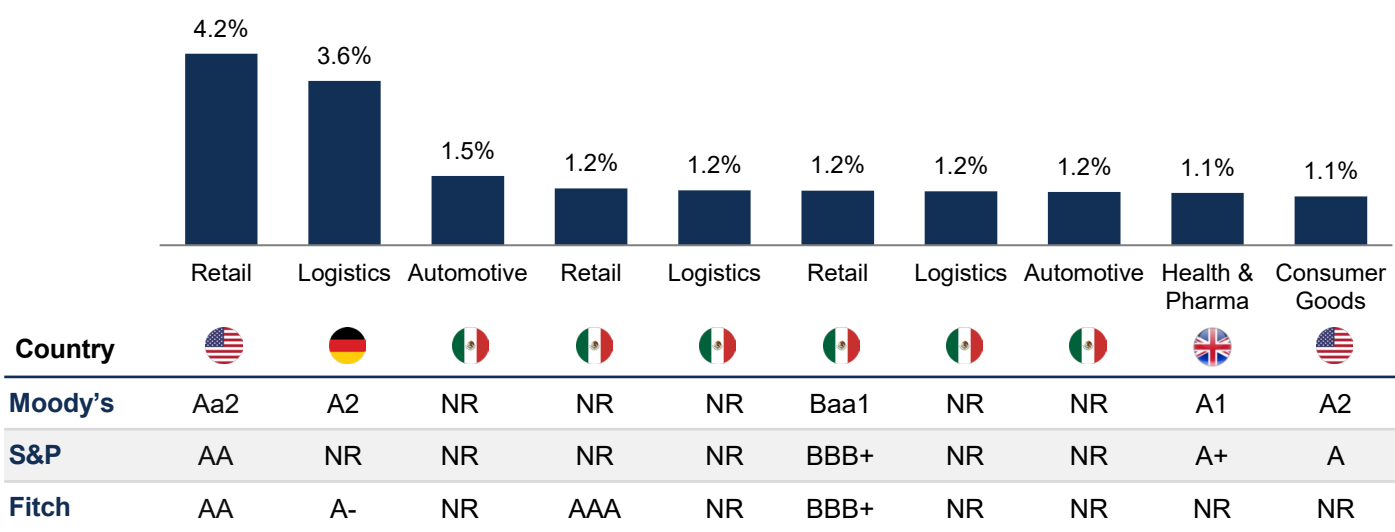


...With the World's Top-Tier Companies



Top 10 Tenants

(% of Total GLA)



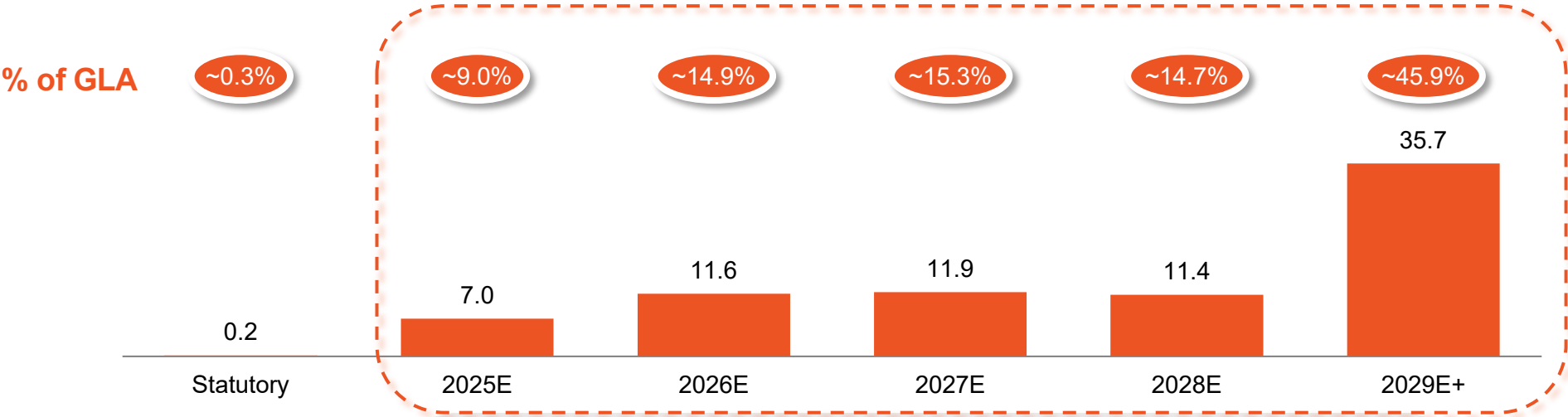
Unique Mark-to-Market Opportunity to Increase Revenues Organically

Lease Maturity Schedule (GLA)

(GLA mm sqft)

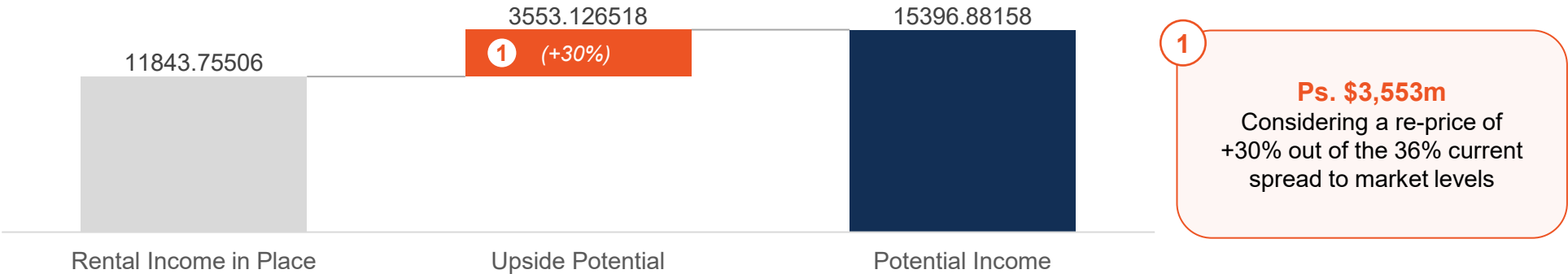
~41.8mm sqft maturing in the next 4 years

54% of total leases/GLA expected to mature in the next 4 years and today the consolidated portfolio's avg. price rent is **36% below market**



Significant upside potential if the consolidated portfolio re-priced at market levels

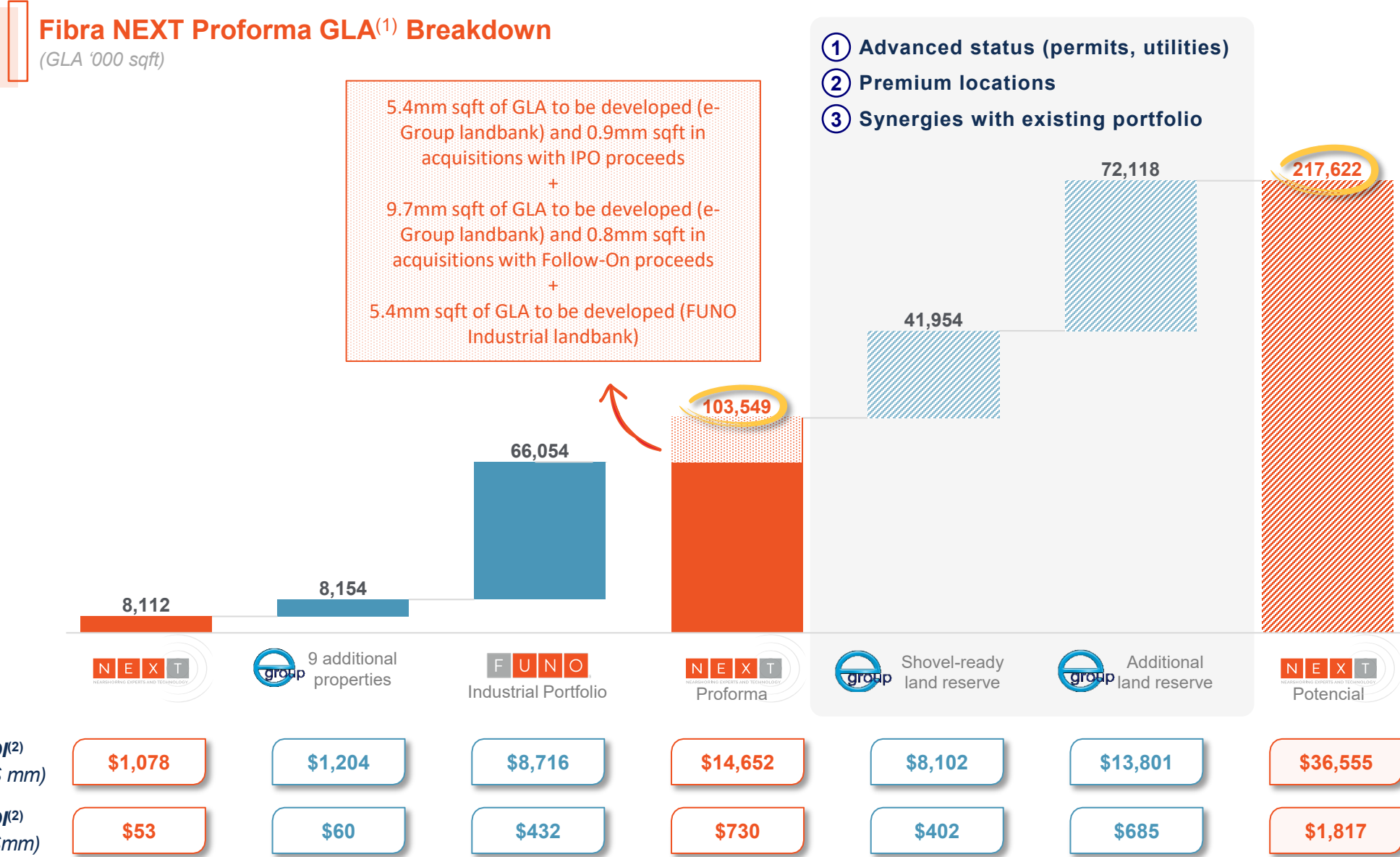
(Incremental potential rent in Ps. \$mm)⁽¹⁾



14 Sources: Fibra NEXT, CBRE.
Note: (1) Considers the difference between the average market rent and the consolidated portfolio's average market rent as of 2Q'25.

Exponential Growth Avenues Already Mapped Out

Access to an exclusive pipeline through the ROFO and ROFR of e-Group's landbank



15 Source: Fibra NEXT, FUNO and e-Group.
Notes: Considers an illustrative FX rate of Ps. \$20.16 per US\$. (1) Considers stabilized GLA and GLA under development, expansion or stabilization. (2) NOI 2Q25 Annualized for FUNO and E-Group Portfolio. NOI for FUNO contributed landbank and e-Group's land reserve estimated as per CBRE market prices as of 2Q'25.

Access to the Largest Shovel-Ready Developable GLA in Center Mexico

Focused on creating value for our shareholders through development projects

Key Highlights

- ✓ Found in important cities in the country
- ✓ Located in markets with high growth and demand
- ✓ Projects ready to be developed

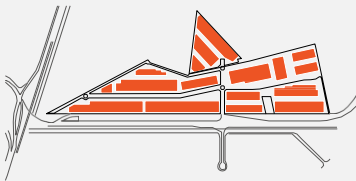
Geographic Footprint of e-Group Properties



Selected Development Projects

T-MEXPARK

Estado de Mexico
Near Santa Lucia Airport



Landbank: 64mm sqft



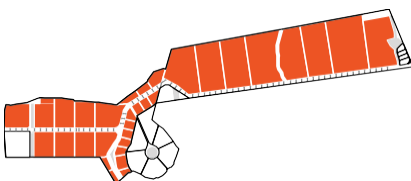
GLA: 32mm sqft



Rental Revenue: ~Ps. \$7,000mm

ElMarqués Park

Queretaro
Access to Mexico-Queretaro Highway



Landbank: 18mm sqft



GLA: 9mm sqft

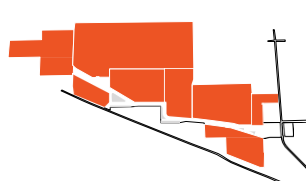


Rental Revenue: ~Ps. \$1,600mm



Toluca Park 3000

Estado de Mexico
15 min from Toluca International Airport



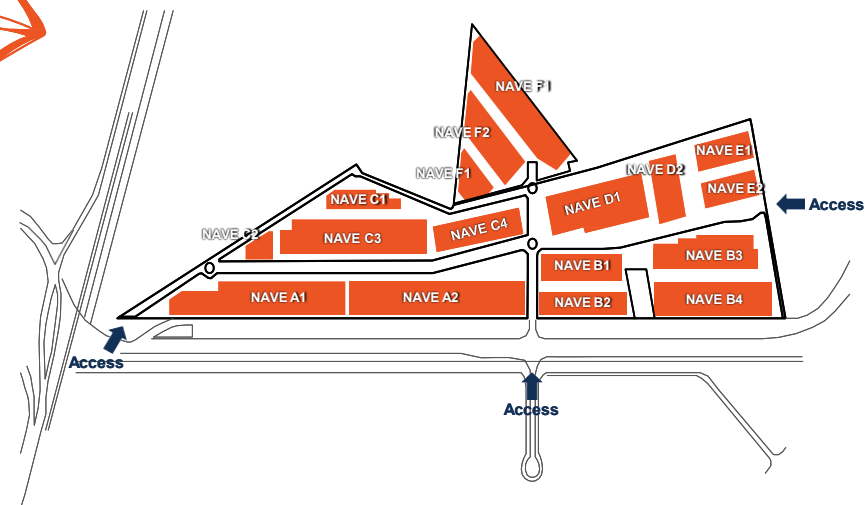
Landbank: 8mm sqft



GLA: 4mm sqft



Rental Revenue: ~Ps. \$700mm



- ✓ **64mm sqft of land with 32mm sqft of expected GLA** once fully developed
- ✓ **Strategically located near Santa Lucia International Airport and important cities in the Mexico City MetroArea**
 - 1 hour from Mexico City, 2 hours from Toluca and 2,5 hours from Queretaro, with **easy access to the Mexiquense Highway**
- ✓ **First phase of project includes developing 20mm sqft into 17 properties, totaling 13mm sqft of GLA**
 - **Building sizes ranging from 270 thousand to 1.6mm sqft**
- ✓ **Incremental Rental Revenue of ~Ps. \$7,000mm once land is fully developed**



Case Study: Progress Delivery of T-MEX Park

Significant progress in the development of TMEX Park since 2023 – already nearing successful completion

T-MEX Park⁽¹⁾ (Apr'23)



T-MEX Park⁽¹⁾ (Mar'25)



T-MEX Park Key Stats

5.4mm sqft

GLA
Completed

5.4mm sqft

GLA under
Development

4.0mm sqft

Signed/negotiat
ed GLA

Signed tenants

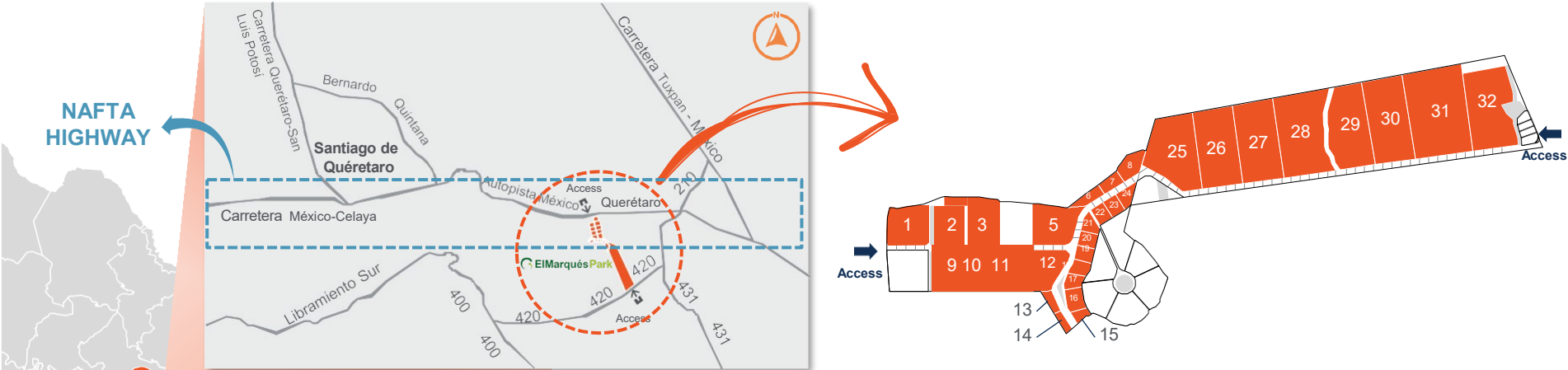
DHL

INDITEX



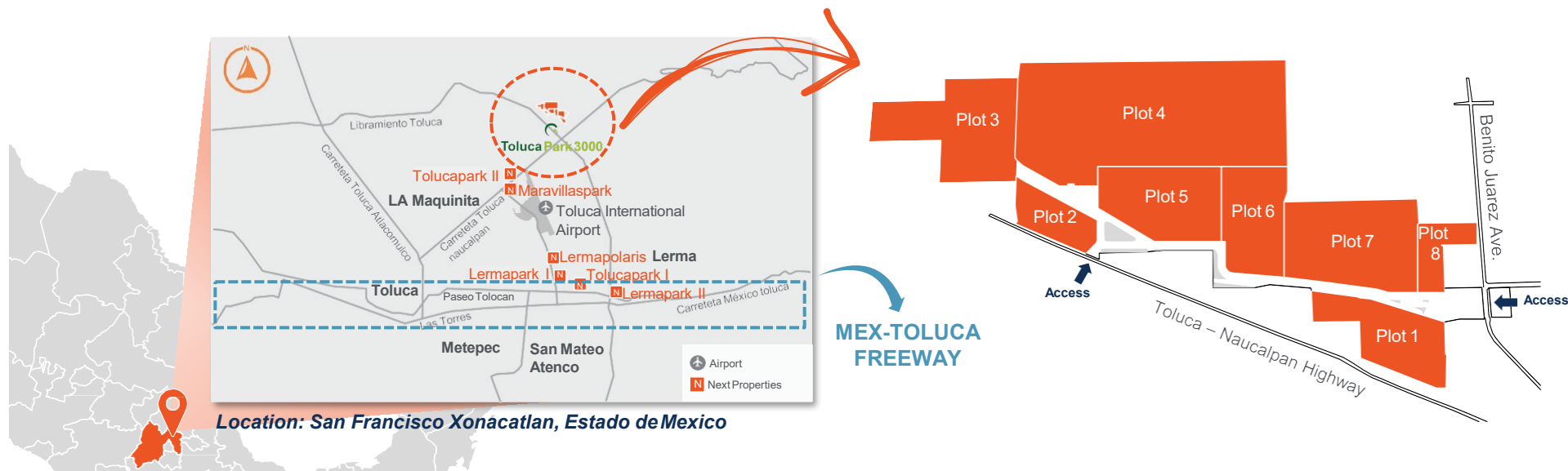
Frialsa
GARANTIZAMOS LA CADENA
DE FRÍO CON SERVICIO Y CALIDAD





- ✓ **18mm sqft of land** with **9mm sqft of expected GLA** once fully developed
- ✓ Property **near multiple industrial poles** (Huawei, Bombardier, DHL, etc.), with **direct access to the Mexico-Queretaro Highway**, and **15 min from Santiago de Querétaro**
- ✓ **32 plots** to be developed, with **sizes ranging from 50 thousand to +1.6 million sqft**
- ✓ Incremental **Rental Revenue of ~Ps. \$1,600mm per year** once project is fully developed





- ✓ **8mm sqft of land** with **4mm sqft of expected GLA** once fully developed
- ✓ Strategically located near the industrial park Toluca 2000 (Amazon, DHL, Vesta Park Toluca II, etc.) and multiple urban areas, **~30 minutes from the center of Toluca and 15 minutes from Toluca International Airport**
- ✓ First phase of project includes developing 8 plots with **building sizes ranging from 182 thousand to 2.1 million sqft**
- ✓ Incremental **Rental Revenue of ~Ps. \$700mm** once project is fully developed

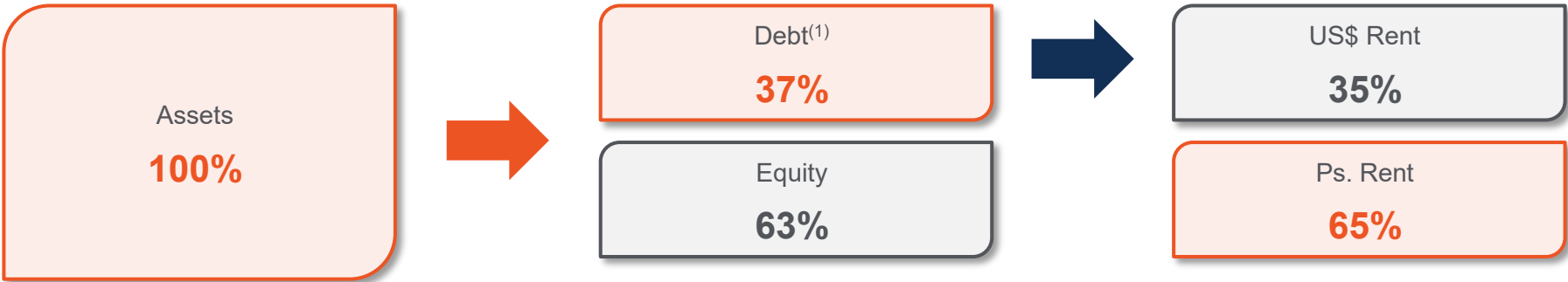


Next Properties Optimal Balance Sheet with Prudent Leverage

Debt Profile Highlights

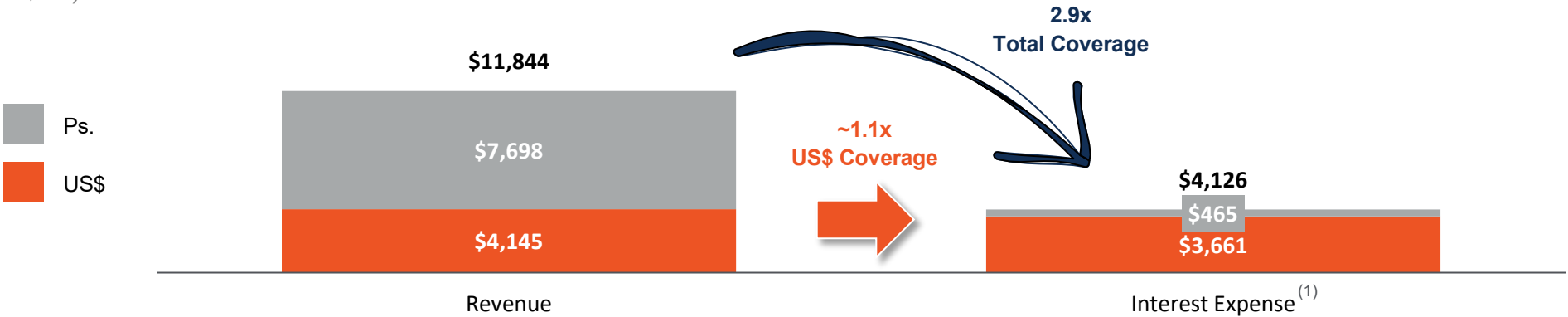
Total Debt	Weighted Avg. Coupon	Average Life of Debt	EBITDA Coverage Ratio	Gross LTV (%)
Ps. \$57,259mm ⁽¹⁾	6.8% ⁽¹⁾	10 years	>2.2x	36.9%

Debt Breakdown

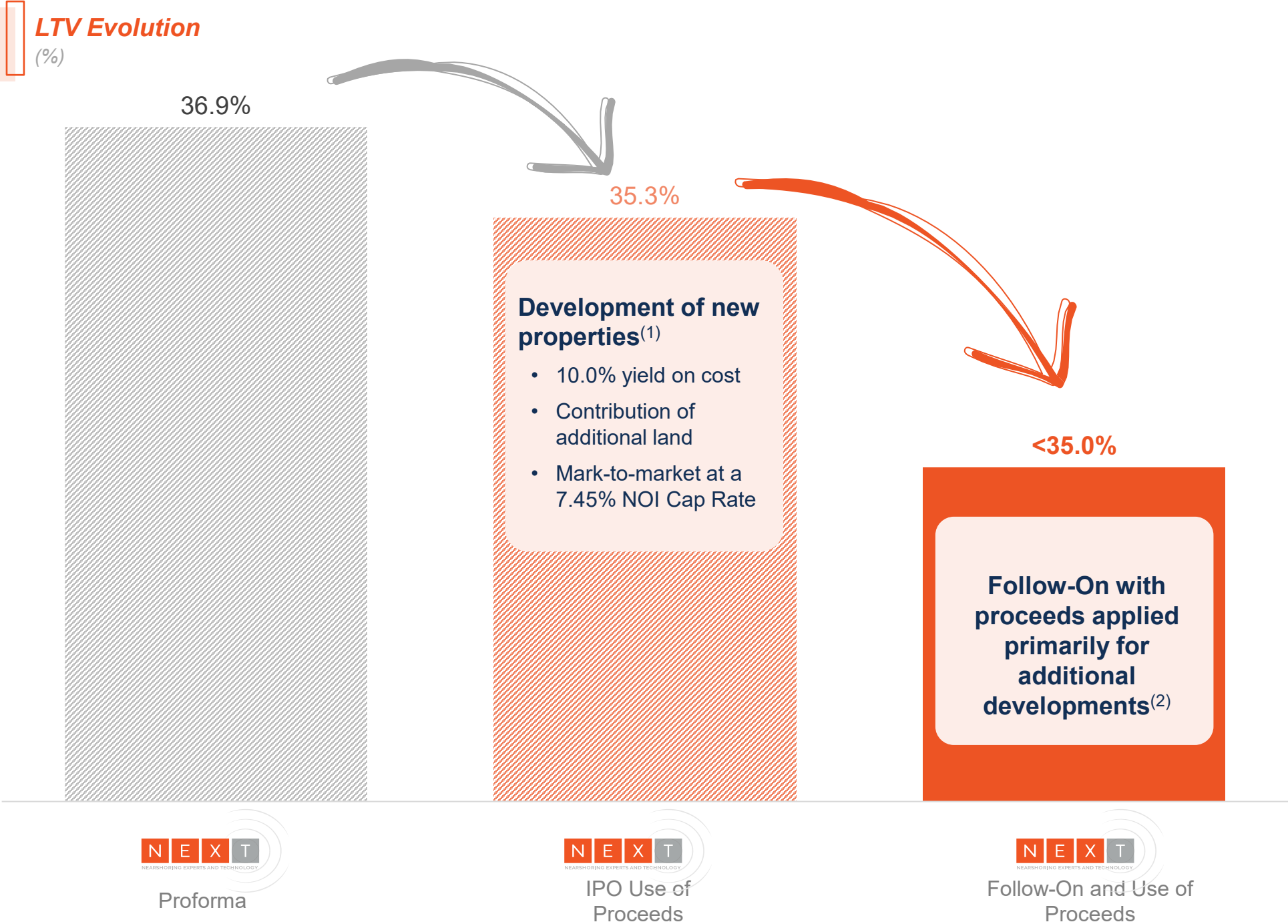


Naturally Hedged Cash Flows Against FX Volatility

(Ps. \$mm)



Deleveraging Strategy of Fibra NEXT



22 Source: Fibra NEXT, FUNO and e-Group.
Notes: (1) Assuming Ps. \$6,000mm of IPO proceeds and PS. \$3,700mm in land contribution for development of new assets. The remaining balance of IPO proceeds are assumed for acquisitions at a 7.45% NOI Cap Rate.

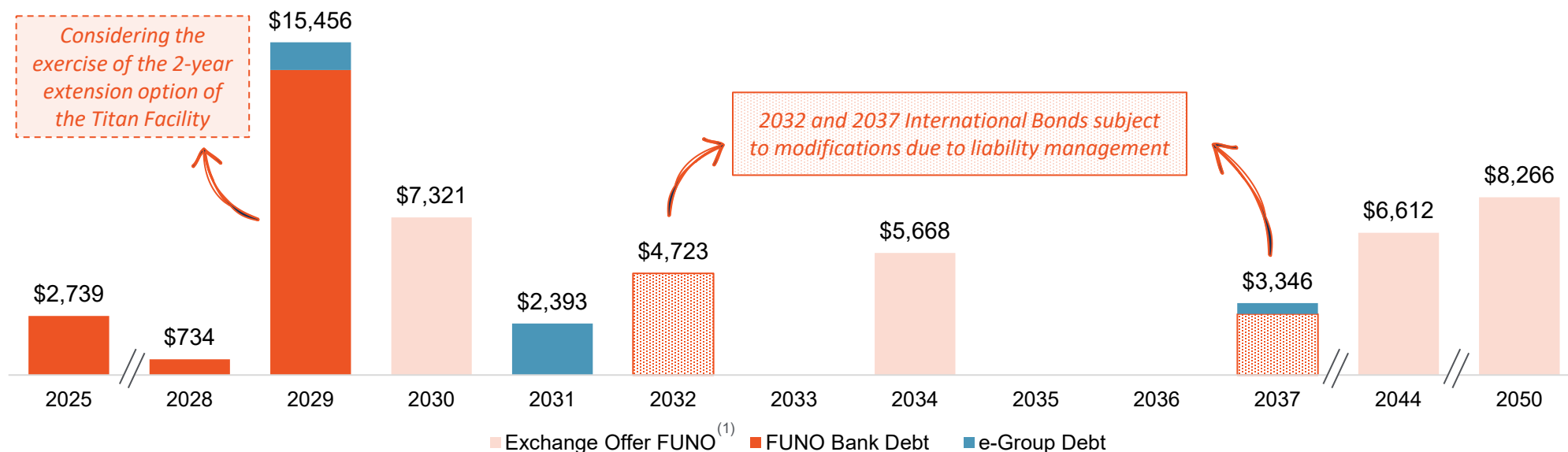
Optimal Balance Sheet Structure with Prudent Leverage

Fibra NEXT Target Capital Structure

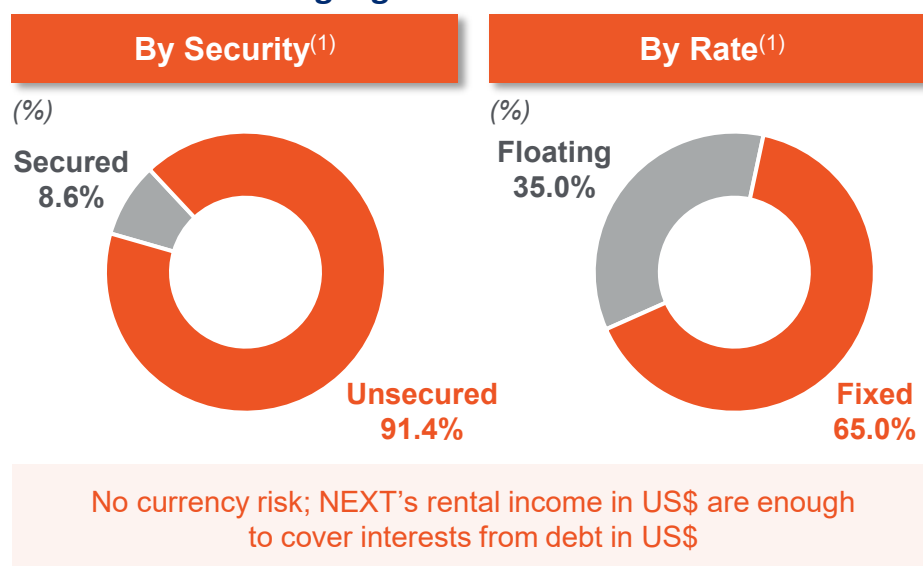
Fibra NEXT Debt Type	Currency	Interest Rate	Maturity	Amount (Ps. \$mm)
Citibanamex	US\$	SOFR 1M + 80bps	Nov-25	\$2,739
Atizapan and Tultepec facility	Ps. / US\$	TIIE 28 + 185bps SOFR 1M + 235bps	May-29	\$1,286
Santin 1 facility	Ps.	7.46%	Mar-31	\$542
Jupiter facility	Ps.	TIIE 28 + 1.35%	Feb-31	\$1,851
Santin 2 facility	Ps.	10.90%	Jun-37	\$512
Dofia Rosa facility	Ps.	11.58%	Nov-28	\$734
Titan facility	US\$	SOFR 1M + 210bps	Sep-29	\$14,170
Bank Debt				\$21,835
Exchange Offer	US\$	6.66% ⁽²⁾		\$35,424
Intl. Bonds				\$35,424
Total Debt		6.79%⁽²⁾		\$57,259

Target Debt Maturity Profile

(Ps \$mm)



Debt Breakdown Highlights



Seasoned Management Team Supported by Best-in-class Corporate Governance

Internally managed by a seasoned team with +40 years of experience in the Industrial Real Estate Sector



Raúl Gallegos
CEO

- Former President and CEO of GE in Mexico, having also led the Real Estate Business at GE Mexico for several years
- Co-founder and Managing Director of Credit Suisse Real Estate lending vehicle CKD, launched in 2017



Carlos Pantoja
Financial Director

- 25+ years of experience in the financial services and audit industries
- Former Deloitte and EY Audit Real Estate, Hospitality & Construction partner
- Public Accountant and MBA by ITAM

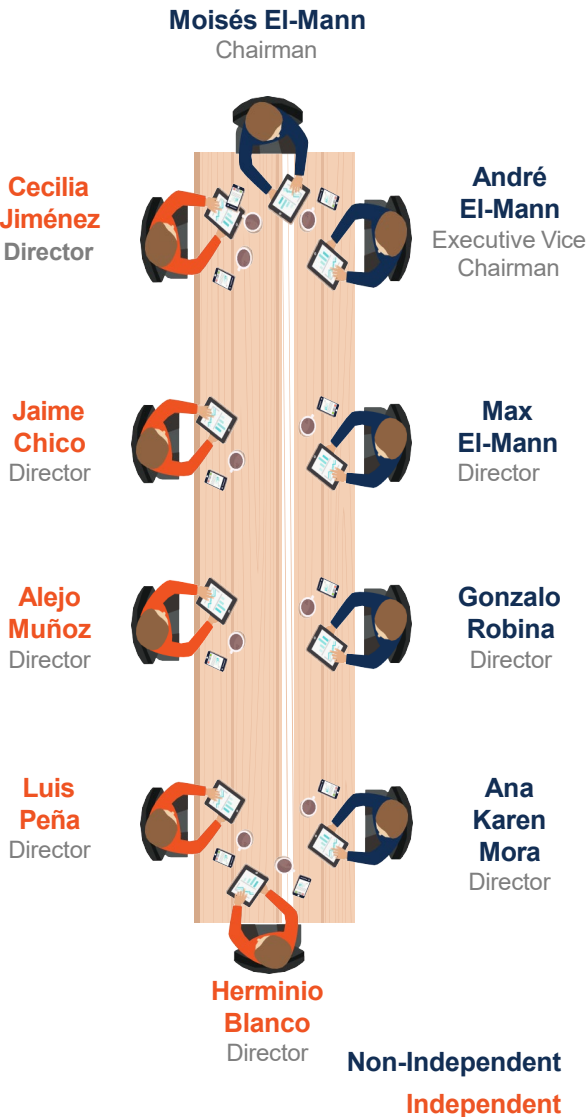


Diego Noriega
Legal Director

- 15+ years of experience in Banking and Finance, Capital Markets, and Corporate Law
- Former Senior Associate at Jones Day
- Experience in international law firms including Hayes & Boone and White & Case

Best-in-class Corporate Governance

Technical Committee



Audit Committee
(3 members | 100% Independent)

Practices Committee
(3 members | 100% Independent)

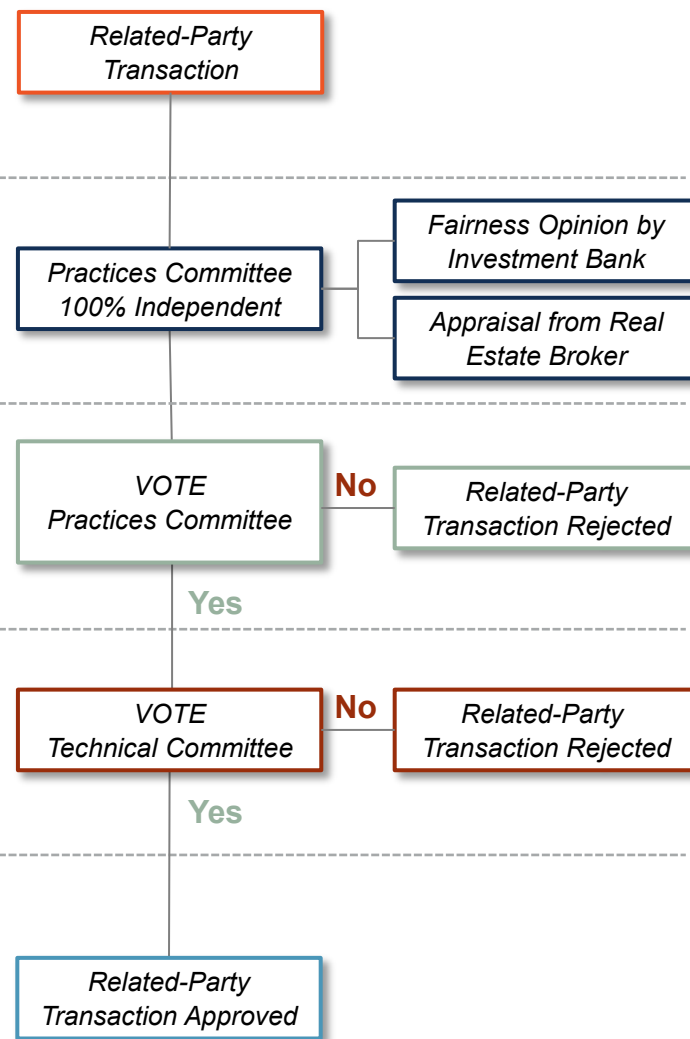
Nomination Committee
(3 members | 100% Independent)

Ethics & Sustainability Committee
(3 members)

Compensation Committee
(3 members)

Transparent Conflicts of Interest Resolution Mechanism Will Rule our Transactions With e-Group

- 1 **Related- party transaction** is presented to Practices Committee
- 2 A **mandatory fairness opinion and appraisal from independent advisors** are required before Practices Committee issues an opinion and recommends the proposed transaction
- 3 The **Practices Committee**, based on its analysis, issues an opinion and a recommendation to the Technical Committee about the related-party acquisition **requires vote of majority** of Practices Committee
- 4 For the acquisition to move forward (i) **approval by the majority of the Technical Committee**, excluding related parties from vote and (ii) **the favorable vote by the majority of independent members of the Technical Committee** – otherwise, the acquisition is rejected
- 5 **Transaction is approved** and the M&A team proceeds with the **execution of the acquisition**



Additional Fibra NEXT's Rights



Whenever the **controlling families sell a real estate asset**, Fibra NEXT has the first **right to buy**



Whenever the **controlling families wish to acquire an asset**, it must **first offer it to Fibra NEXT**

Selected Achievements From our Sponsor



ESG Regional Top Rated





Member of the FTSE4Good Index Series





Member of the Dow Jones Sustainability MILA Index





Disclosure of carbon footprint to the Carbon Disclosure Project





FUNO Foundation



Fibra NEXT Sustainability Goals

-  Wastewater treatment plant and harvest system in each industrial park
-  Have **100% of clean energy sources** in our operations and at least **30% of clean energy sources** in our tenants' operations
-  Achieve **sustainable certification for 100% of operating portfolio** (LEED, BOMA, WELL or EDGE)

-  Provide **access to 100% of our employees** to **finalize formal education**

