



NEARSHORING EXPERTS AND TECHNOLOGY

# CAPITAL DEPLOYMENT

# IPO & Follow-on use of proceeds

## Sources

|                               | USD               | MXN                |
|-------------------------------|-------------------|--------------------|
| IPO (Cash)                    | \$ 444.4          | \$ 8,000.0         |
| Follow-on (Cash)              | \$ 407.9          | \$ 7,342.0         |
| CBFIs issuance <sup>(1)</sup> | \$ 228.3          | \$ 4,109.1         |
| Saturno's debt                | \$ 207.1          | \$ 3,727.5         |
| New debt <sup>(2)</sup>       | \$ 1.9            | \$ 33.6            |
| <b>Total</b>                  | <b>\$ 1,289.6</b> | <b>\$ 23,212.2</b> |

Resources invested  
at a **Blended**  
**Cap Rate of:**  
**9.16%**

## Uses

|                       | USD               | MXN                |
|-----------------------|-------------------|--------------------|
| Underwriting expenses | \$ 56.5           | \$ 1,017.8         |
| Doña Rosa II          | \$ 12.2           | \$ 220.0           |
| Calopark              | \$ 39.4           | \$ 710.0           |
| Triple Home Run       | \$ 405.7          | \$ 7,301.9         |
| Atlas                 | \$ 138.2          | \$ 2,487.6         |
| Saturno               | \$ 637.5          | \$ 11,474.9        |
| <b>Total</b>          | <b>\$ 1,289.6</b> | <b>\$ 23,212.2</b> |

(1) To be issued over the following months: at closing, 6 and 12 months. at MXN \$100 per CBFI at, 6, and 12 months. (2) to be obtained over the following months upon capital requirement. (3) FX: Ps. 18.00 per USD.

# Triple Home Run

THR is a related-party transaction comprised of three properties, “*Querétaro Park VI*”, “*Toluca Park III*”, and “*Cancun Park II*”, located in three different markets: *Central*, *Bajío*, and *Secondary Market (Cancún)*.



*Figures in million pesos.*

**Stabilized GLA**

**\$2,660.9**

**Land**

**\$1,608.9**

**Development<sup>(1)</sup> (hard cost)**

**\$3,032.1**

**Total Payment**

**\$7,301.9**

**100% cash payment.**

# THR Acquisition



36%

Stabilized GLA  
143,163 sqm



Stabilized NOI  
Ps. \$ 206.2 million



Acquisition cost  
\$2,660.9 mm

**7.75%**  
Cap Rate



64%

GLA to be developed  
252,680 sqm



Estimated NOI  
Ps. \$474.2 million



Estimated cost  
Ps. \$4,626.0 million

**10.25%**  
YOC



Total GLA  
395,843 sqm



Total NOI  
Ps. \$608.4 million



Total cost  
Ps. \$7,301.9 million

**9.32%**  
Blended  
Cap Rate

# Triple Home Run



# Atlas Acquisition

Atlas is comprised of 15 properties located in the north of the country, mainly located in the Ciudad Juarez, Celaya, and Coahuila markets.



# Atlas Acquisition - 100% Stabilized



Stabilized GLA  
183,461 sqm



Stabilized NOI  
USD \$12.4 million

8.94% CAP Rate



Acquisition cost  
USD \$138.2 million

- 99.6% Occupancy Rate
- Revenues: 100% USD

- Third-party acquisition
- Form of payment: 100% Cash



# Saturno Acquisition

Saturno is comprised of two properties, “Tultipark V” and “Tultepark II”, adjacent to current Fibra Next’s property “Tultepark I”.



# Saturno Acquisition



41%

Stabilized GLA  
207,479 sqm



Stabilized NOI  
Ps. \$362.7 million



Acquisition cost  
\$5,003 mm

7.25%  
Cap Rate



59%

GLA to be developed  
294,180 sqm



Estimated NOI  
Ps. \$669.7 million



Estimated cost  
Ps. \$6,471 million

10.35%  
YOC



Total GLA  
501,659 sqm



Total NOI  
Ps. \$1,032.5 million

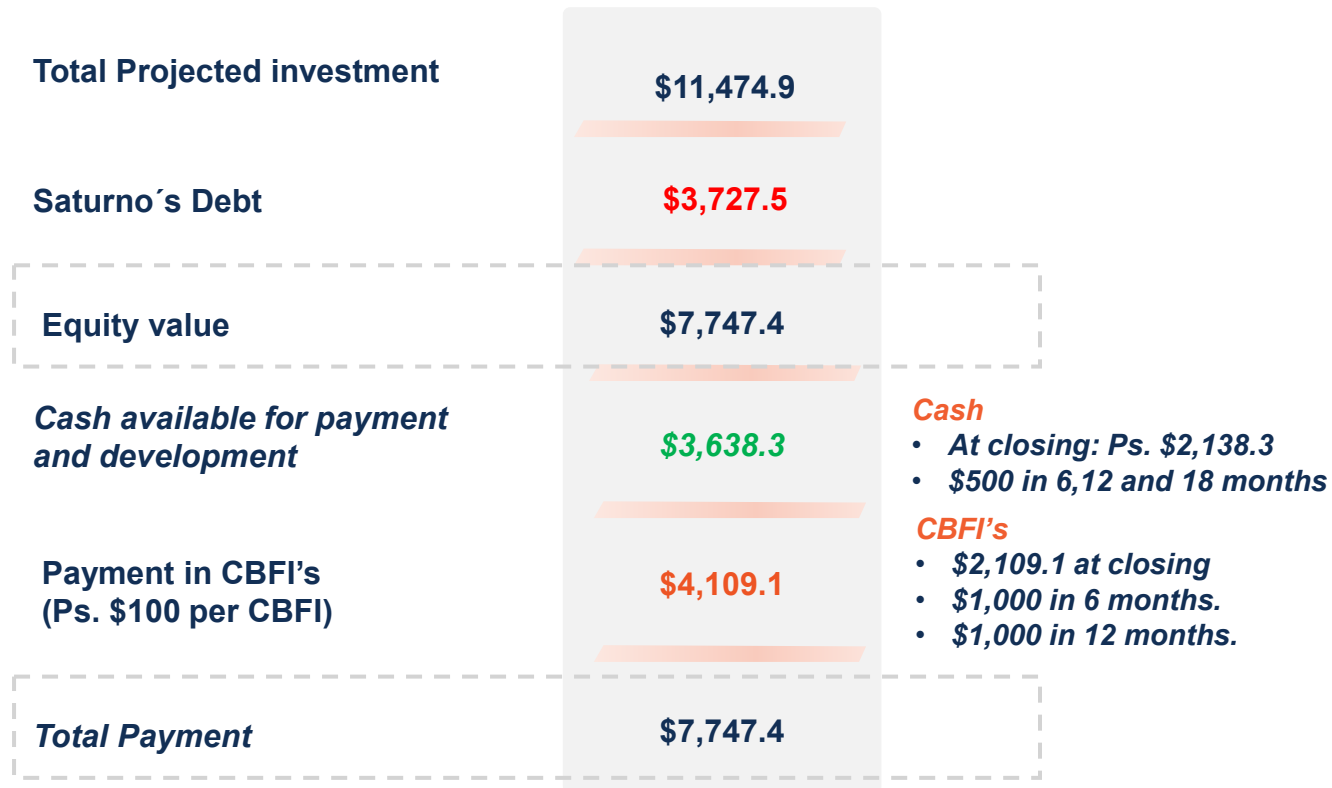


Total cost  
Ps. \$11,475 million

9.0%  
Blended  
Cap Rate

# Saturno Acquisition - form of payment

*Figures in million pesos.*



**Paying in installments prevents dilution of our investors' quarterly distributions.**